## PERSUASIVE STRUCTURE

## Conclusion:

Restate subject matter
Reinforce thesis statement
Outline three arguments
Conclude with thought-provoking statement

Glossary				
Thesis	Statement to be proven			
High Modality	words that create a persuasive tone with no room for			
	discussion			
	E.g. must, should, required, will, certainly			
Imperative	sentences that command attention and deliver a forceful			
Statements	message			
	E.g. Smoking must be banned.			
Statistics	Hard evidence that is data-driven			
	E.g. Facts, Figures, Numbers			
Rhetorical	Question posed to provoke thought			
Question				
Anecdote	Personal stories and experiences that are relevant			
1 <sup>st</sup> Person	E.g. I, Me, Myself, Mine			
2 <sup>nd</sup> Person	E.g. You, We, Us, Our			
3 <sup>rd</sup> Person	E.g. They, Them, He, She			

Topic Sentence	introduce argument focus and link to thesis	
Evidence and Explain	provide examples to support the argument	
Analyse and Argue	unpack examples to support thesis	
Linking Sentence	Create statement that links argument to thesis and next paragraph	

Argument Three:		
Topic Sentence Evidence and Explain	0	Third Floor
Analyse and Argue Linking Sentence		
LITKING Sentence		
Argument Two:		
Topic Sentence		
Evidence and Explain	0	Second Floor
Analyse and Argue Linking Sentence		
Argument One:		
Topic Sentence		
Evidence and Explain	0	First Floor
Analyse and Argue		
Linking Sentence		
Introduction:		
Grab the reader's attention		
What is it about?	0	Reception
What is your specific point – THESIS?		
Three main arguments Stimulus:		
ournaids.		
Does your idea link to the stimulus?	0	Foundation



